



## EMR Upgrades are Coming. Are You Ready ?

New releases like Swift Skin & Wound and Homecare Homebase's PointCare Mobile Software will empower caregivers to be even more nimble and productive. Digitized workflows offer faster access to the information caregivers need. The challenge for most home health agencies is that new releases and the aggregate number of apps required on a single device is requiring more powerful mobile devices to optimize the enhanced features. With many devices to choose from, it's a strategic investment decision that organizations need to balance carefully.

### Invest Strategically

Device refreshes are a big investment, and every decision maker wants to not only choose the right equipment but also deploy the right overall program that makes it easy for the organization to get behind and support. That's why home healthcare providers are choosing Stratix as their partner. It's because we are so much more than a device reseller. We really work with you to design the right mix of Apple devices, connectivity, and services that will keep your costs low. Our aim is to be cost-neutral through an upgrade.

# Here's How We Do It

## Connectivity



Stratix not only offers SmartSIM services that automatically connect caregivers in remote areas with the strongest signal, but we also help you control your spending because data is pooled across your organization—which is very competitive to traditional carrier plans and terms.

## Telecom Expense Management



Getting a handle on your combined wireline and wireless telecom expenses is paramount. Instead of manually managing your plans—and typically spending more than you need—our team of experts will analyze your monthly spending, identify savings, and execute changes on your behalf to drop savings to your bottom line.

## Procure and Deploy



Leverage Stratix's Apple Authorized Enterprise Reseller position to get the best price on devices and accessories you will need. Then, we have the expertise and scale to cost-effectively deploy your mobile solutions thanks to the industry's most advanced, high-speed Mobile Integration Center.

## Authorized Repair and Spare Pool



Mobile devices are frequently dropped, soaked, and exposed to extreme conditions. Manufacturer defect warranties cover less than one percent of problems, and repair plans can be hard to manage. Stratix handles all of the logistics for you—including repair, that will keep your devices in the field for their expected lifespan—saving you the cost of constantly replacing devices. We do this by maintaining a small dedicated spare pool of devices that can be shipped overnight when needed. Repaired devices go back into the spare pool.

## Asset Management - itrac360



No more tracking of assets on spreadsheets. Stratix's itrac360 maintains a complete view of all your assets, where they are, who they are assigned to, their repair status, and their history. You will never lose sight of another device, and the dashboards and alerts will give you control and visibility of your entire fleet of devices in real time.



## Trust Stratix to Help

With decades of experience in mobile technology, the experts at Stratix will take the time to learn your environment and prepare a complete technology, services, and expense assessment to then recommend the best overall solution for your unique organization. We're an Apple Authorized Enterprise Reseller, Authorized Service Provider and Managed Services Provider. There is a reason our customers' average tenure is over ten years. Stratix will partner with you through your entire journey from platform and device recommendations to proof-of-concept, procurement, deployment, best-in-class day-2 support, and your next refresh.

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MANAGED MOBILE DEVICES FOR HEALTHCARE



Authorized Enterprise Reseller  
Authorized Service Provider

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