



# Simplify Mobile for Home Health, Hospice, and Palliative Care

## Focus on Your Patients and Employees, Not Your Technology

Managing mobile technology programs can be overly complicated for home health and hospice organizations. There are often multiple vendors for devices and software to manage, and many lack the necessary IT expertise. When refreshing technology or when agencies expand or merge, it's rarely a seamless or straightforward process. Rollouts get delayed, there's a lack of end-user support, and the tracking of legacy devices that must be upgraded or replaced is inadequate.

Together with Google® Stratix can solve those problems with specialized end-to-end Android Enterprise Recommended services featuring Pixel™ devices that are EMR-ready and make it easy to manage devices and software for healthcare through a single point of contact.

**We understand the challenges with implementing a successful mobile program to meet the unique needs of home healthcare:**



**Cost Control:** Right size and manage the total solution to fit your requirements while reducing your TCO



**Speed & Scale:** One single provider to manage device acquisition, provisioning, and distribution regardless of project size



**Complete Lifecycle Services:** Speedy repair or replacement with spare pool management to keep costly downtime to a minimum



**Endpoint Management:** A cradle-to-grave view of every device, from procurement, provisioning, and activation to repair, technical support, and decommissioning

**Stratix brings together the right solutions to meet these challenges head-on with our SmartMobile Programs:**

Telecom expense management (TEM) ensures you're spending just what you need to on data and devices. Customers typically see about a 30% savings

We are experts at complex deployments, providing an out-of-the-box-ready mobile experience tailored to healthcare needs

We repair and service over 25,000 devices every month and provide next-day replacements to support your mission-critical staff

itrac360 provides a single, configurable dashboard for your entire mobile ecosystem with a real-time view of every device's health, status, and location

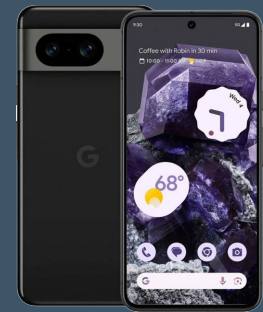
## SmartMobile Special Package Pricing

**It's easy math:** Traditional carrier plans cost \$50-60 a month, with the SmartMobile plan from Stratix, customers can get a new device, supported for four years with comprehensive managed services and data!

### Upgrade to Powerful Home Health Technology

- Futureproof your technology with the right software that supports improved workflows such as live language translation<sup>1</sup>, Google Assistant, and better data ingestion
- Powerful hardware featuring Google's Tensor G3 processor and exceptional battery life<sup>2</sup> for the right user experiences and productivity
- The right networks for reliable access, even in remote areas
- Deploy your solution with the right strategy that's simple, seamless, and backed by industry-leading support

\*Monthly pricing determined by hardware and contract term. Pricing shown is for the Google Pixel 8 device, quantity of 500 and a 48-month term



**4-year hardware & services packages start at:**

**\$55 a month per user**

**Includes 2GB of data monthly**

### We've thought of everything so you don't have to.

- Quickly scalable high-value end-to-end device managed services paired with Google's industry-leading mobile technology and healthcare-specific applications
- Deep strategic expertise to ensure that your mobile healthcare programs offer secure, easy-to-use experiences for all of your providers and patients
- Robust security for complete HITECH and HIPAA compliance in third-party healthcare apps that leverages Google's Titan M2 security chip
- Team of experts and partners that can optimize telecom expenses and data plans
- Our extensive partner ecosystem gives you a single point of contact to satisfy your mobile technology requirements, including devices, accessories, apps, and services
- Our proprietary asset management portal gives you 360-degree visibility into your entire fleet of mobile assets, enabling better analytics and control of your total cost of ownership
- Certified technicians available 24x7x365, are trained to quickly troubleshoot a wide range of device issues and provide unparalleled service, evidenced by our industry-leading Net Promoter Score
- Great user experiences help agencies recruit and retain top employees
- Streamlined deployment and upgrades of your apps to ensure employees can continue to offer superior patient experiences and quality of care

1. Not available in all languages or countries. Not available on all media or apps. See [g.co/pixel/livetranslate](https://g.co/pixel/livetranslate) for more information. Translation may not be instantaneous.

2. "For "over 24 hours": Estimated battery life based on testing using a median Pixel user battery usage profile across a mix of talk, data, standby, and use of other features. Average battery life during testing was approximately 31 hours. Battery testing conducted on a major carrier network. For "Up to 72 hours":

### Why Stratix

As North America's premier enterprise mobility specialist, Stratix focuses exclusively on mobility services and has over three million devices deployed. Our services are fine-tuned to optimize home health agencies' operational, technological, and financial performance.

Our certified expertise across all major OEMs and platforms allows us to deliver an unparalleled mobile experience for professionals, providers, and patients across your entire network. We're committed to empowering your caregivers to improve patient care and reduce the burden on IT and the costs of implementing complex IT initiatives at scale.

With Stratix, there's no need to manage the details of a rollout, like coordinating multiple third parties, staffing a help desk, supporting spare pools, or overseeing service and repair delivery. We handle everything on-shore in Atlanta, Georgia, 24x7x365 – providing real-time visibility to your mobile assets, ensuring mobile solutions for home health are convenient, easy, and cost-effective.

**stratixMMD** |  
MANAGED MOBILE DEVICES FOR HEALTHCARE

  
Pixel for Business

**Contact:** 800-883-8300 [www.StratixCorp.com](https://www.StratixCorp.com)

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